

**BEFORE THE  
PUBLIC SERVICE COMMISSION OF  
SOUTH CAROLINA**

**DOCKET NO. 2020-1-E**

In the Matter of	)	
Annual Review of Base Rates	)	<b>DIRECT TESTIMONY OF</b>
for Fuel Costs for	)	<b>JOHN A. VERDERAME FOR</b>
Duke Energy Progress, LLC	)	<b>DUKE ENERGY PROGRESS, LLC</b>

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1     **Q.     PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.**

2     A.     My name is John A. Verderame. My business address is 526 South Church Street, Charlotte,  
3           North Carolina 28202.

4     **Q.     BY WHOM ARE YOU EMPLOYED AND IN WHAT CAPACITY?**

5     A.     I am Vice President, Fuels & Systems Optimization for Duke Energy Corporation (“Duke  
6           Energy”). In that capacity, I lead the organization responsible for the purchase and delivery  
7           of coal, natural gas, fuel oil, and reagents to Duke Energy’s regulated generation fleet,  
8           including Duke Energy Progress, LLC (“Duke Energy Progress,” “DEP,” or the “Company”) and  
9           Duke Energy Carolinas, LLC (“DEC”) (collectively, the “Companies”). In addition, I  
10          manage the fleet’s power trading, system optimization, energy supply analytics, and contract  
11          administration functions.

12    **Q.     PLEASE BRIEFLY SUMMARIZE YOUR EDUCATIONAL AND PROFESSIONAL**  
13    **EXPERIENCE.**

14    A.     I received a Bachelor of Arts degree in Economics from the University of Rochester in  
15           1983, and a Master’s in Business Administration in Finance from Rutgers University in  
16           1985. I have worked in the energy industry for 19 years. Prior to that, from 1986 to 2001,  
17           I was a Vice President in the United States (US) Government Bond Trading Groups at the  
18           Chase Manhattan Bank and Cantor Fitzgerald. My responsibilities as a US Government  
19           Securities Trader included acting as the Firm’s market maker in US Government Treasury  
20           securities. I joined Progress Energy, in 2001, as a Real-Time Energy Trader. My  
21           responsibilities as a Real-Time Energy Trader included managing the real-time energy  
22           position of the Progress Energy regulated utilities. In 2005, I was promoted to Manager of  
23           the Power Trading group. My role as manager included responsibility for the short-term

1 capacity and energy position of the Progress Energy regulated utilities in the Carolinas and  
2 Florida.

3 In 2012, upon consummation of the merger between Duke Energy Corp. and Progress  
4 Energy, Progress Energy became Duke Energy Progress and I was named Managing Director,  
5 Trading and Dispatch. As Managing Director, Trading and Dispatch I was responsible for  
6 Power and Natural Gas Trading and Generation Dispatch on behalf of Duke Energy's  
7 regulated utilities in the Carolinas, Florida, Indiana, Ohio, and Kentucky. I assumed my  
8 current position in November 2019.

9 **Q. HAVE YOU TESTIFIED BEFORE THIS COMMISSION IN ANY PRIOR**  
10 **PROCEEDINGS?**

11 A. No.

12 **Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS PROCEEDING?**

13 A. The purpose of my testimony is to describe DEP's fossil fuel purchasing practices, provide  
14 actual fossil fuel costs for the period March 1, 2019 through February 29, 2020 ("review  
15 period") versus March 1, 2018 through February 28, 2019 ("prior review period"), and  
16 describe changes forthcoming for the period July 1, 2020 through June 30, 2021 ("billing  
17 period").

18 **Q. YOUR TESTIMONY INCLUDES TWO EXHIBITS. WERE THESE EXHIBITS**  
19 **PREPARED BY YOU OR AT YOUR DIRECTION AND UNDER YOUR**  
20 **SUPERVISION?**

21 A. Yes. These exhibits were prepared at my direction and under my supervision, and consist of  
22 Verderame Exhibit 1, which summarizes the Company's Fossil Fuel Procurement Practices,

1 and Verderame Exhibit 2, which summarizes total monthly natural gas purchases and monthly  
2 contract and spot coal purchases during the review period and the prior review period.

3 **Q. PLEASE PROVIDE A SUMMARY OF DEP'S FOSSIL FUEL PROCUREMENT**  
4 **PRACTICES.**

5 A. A summary of the Company's fossil fuel procurement practices is set out in Verderame  
6 Exhibit 1.

7 **Q. HOW DOES THE COMPANY OPERATE ITS PORTFOLIO OF GENERATION**  
8 **ASSETS TO RELIABLY AND ECONOMICALLY SERVE ITS CUSTOMERS?**

9 A. Both DEP and DEC utilize the same process to ensure that the assets of the Companies are  
10 reliably and economically available to serve their respective customers. To that end, both  
11 companies consider factors that include, but are not limited to, the latest forecasted fuel prices,  
12 transportation rates, planned maintenance and refueling outages at the generating units,  
13 generating unit performance parameters, and expected market conditions associated with  
14 power purchases and off-system sales opportunities in order to determine the most economic  
15 and reliable means of serving their customers.

16 **Q. PLEASE DESCRIBE THE COMPANY'S DELIVERED COST OF COAL AND**  
17 **NATURAL GAS DURING THE REVIEW PERIOD.**

18 A. The Company's average delivered cost of coal per ton for the review period was \$85.85 per  
19 ton, compared to \$84.87 per ton in the prior review period, representing an increase of  
20 approximately 1%. This includes an average transportation cost of \$31.03 per ton in the  
21 review period, compared to \$33.36 per ton in the prior review period, representing a decrease  
22 of approximately 7%. The Company's average price of gas purchased for the review period  
23 was \$3.80 per Million British Thermal Units ("MBtu"), compared to \$4.02 per MBtu in the

1 prior review period, representing a decrease of 5%. The cost of gas is inclusive of gas supply,  
2 transportation, storage and financial hedging.

3 DEP's coal burn for the review period was 3.8 million tons, compared to a coal burn  
4 of 3.6 million tons in the prior review period, representing an increase of 7%. The Company's  
5 natural gas burn for the review period was 166.6 million MBtu compared to a gas burn of  
6 185.5 million MBtu in the prior review period, representing a decrease of 10%. The net  
7 decrease in DEP's overall natural gas burn was primarily driven by gas to coal switching as a  
8 result of the new coal rail transportation rate that went into effect March 1, 2019.

9 **Q. PLEASE DESCRIBE THE LATEST TRENDS IN COAL AND NATURAL GAS**  
10 **MARKET CONDITIONS.**

11 A. Coal markets continue to be distressed and there has been increased market volatility due to a  
12 number of factors, including: (1) deteriorated financial health of coal suppliers; (2) continued  
13 abundant natural gas supply and storage resulting in lower natural gas prices, which has  
14 lowered overall domestic coal demand; (3) uncertainty around proposed, imposed, and stayed  
15 U.S. Environmental Protection Agency ("EPA") regulations for power plants; (4) changing  
16 demand in global markets for both steam and metallurgical coal; (5) uncertainty surrounding  
17 regulations for mining operations; and (6) tightening supply as bankruptcies, consolidations  
18 and company reorganizations have allowed coal suppliers to restructure and settle into new,  
19 lower on-going production levels.

20 With respect to natural gas, the nation's natural gas supply has grown significantly  
21 over the last several years and producers continue to enhance production techniques, increase  
22 efficiencies, and lower production costs. Natural gas prices are reflective of the dynamics  
23 between supply and demand factors, and in the short term, such dynamics are influenced

1 primarily by seasonal weather demand and overall storage inventory balances. In addition,  
2 there continues to be growth in the natural gas pipeline infrastructure needed to serve  
3 increased market demand. However, pipeline infrastructure permitting and regulatory process  
4 approval efforts are taking longer due to increased reviews and interventions, which can delay  
5 and change planned pipeline construction and commissioning timing.

6 Over the longer term planning horizon, natural gas supply is projected to continue to  
7 increase along with the needed pipeline infrastructure to move the growing supply to meet  
8 demand related to power generation, liquefied natural gas exports and pipeline exports to  
9 Mexico.

10 **Q. WHAT ARE THE PROJECTED COAL AND NATURAL GAS CONSUMPTIONS**  
11 **AND COSTS FOR THE BILLING PERIOD?**

12 A. DEP's current coal burn projection for the billing period is 3.8 million tons compared to 3.8  
13 million tons consumed during the review period. DEP's billing period projections for coal  
14 generation may be impacted due to changes from, but not limited to, the following factors:  
15 (1) delivered natural gas prices versus the average delivered cost of coal; (2) volatile power  
16 prices; and (3) electric demand. Combining coal and transportation costs, DEP projects  
17 average delivered coal costs of approximately \$75.46 per ton for the billing period compared  
18 to \$85.85 per ton in the review period. This includes an average projected total transportation  
19 cost of \$29.87 per ton for the billing period, compared to \$31.03 per ton in the review period.  
20 The projected cost is due, in part, to the rail transportation contracts which went into effect in  
21 March 2019. This projected delivered cost, however, is subject to change based on, but not  
22 limited to, the following factors: (1) exposure to market prices and their impact on open coal  
23 positions; (2) the amount of non-Central Appalachian coal DEP is able to consume; (3)

1 performance of contract deliveries by suppliers and railroads which may not occur despite  
2 DEP's strong contract compliance monitoring process; (4) changes in transportation rates; and  
3 (5) potential additional costs associated with suppliers' compliance with legal and statutory  
4 changes, the effects of which can be passed on through coal contracts.

5 DEP's current natural gas burn projection for the billing period is approximately 148.2  
6 million MBtu, compared to 166.6 million MBtu consumed during the review period. The  
7 current average forward Henry Hub price for the billing period is \$2.41 per million MBtu  
8 compared to \$2.42 per million MBtu in the review period. Projected natural gas burn volumes  
9 will vary based on factors such as, but not limited to, changes in actual delivered fuel costs  
10 and weather driven demand.

11 **Q. WHAT STEPS IS DEP TAKING TO MANAGE PORTFOLIO FUEL COSTS?**

12 A. The Company continues to maintain a comprehensive coal and natural gas procurement  
13 strategy that has proven successful over the years in limiting average annual fuel price changes  
14 while actively managing the dynamic demands of its fossil fuel generation fleet in a reliable  
15 and cost effective manner. With respect to coal procurement, the Company's procurement  
16 strategy includes (1) having an appropriate mix of contract and spot purchases for coal; (2)  
17 staggering coal contract expirations in order to limit exposure to market price changes; and  
18 (3) diversifying coal sourcing as economics warrant, as well as working with coal suppliers  
19 to incorporate additional flexibility into their supply contracts. The Company conducts spot  
20 market solicitations throughout the year to supplement term contract purchases, taking into  
21 account changes in projected coal burns and existing coal inventory levels.

22 The Company has implemented natural gas procurement practices that include  
23 periodic Request for Proposals and shorter-term market engagement activities to procure and

1 actively manage a reliable, flexible, diverse, and competitively priced natural gas supply.  
2 These procurement practices include contracting for volumetric optionality in order to provide  
3 flexibility in responding to changes in forecasted fuel consumption. Lastly, DEP continues to  
4 maintain a short-term natural gas hedging plan to manage fuel cost risk for customers via a  
5 disciplined, structured execution approach. DEP continues to monitor and make adjustments  
6 as necessary to its natural gas hedging program. In order to better mitigate cost risks for its  
7 customers, the Company recommends extending its financial hedging activities for a lower  
8 percentage in rolling years four and five.

9 **Q. DOES THIS CONCLUDE YOUR PRE-FILED DIRECT TESTIMONY?**

10 A. Yes, it does.



## **Duke Energy Progress, LLC Fossil Fuel Procurement Practices**

### **Coal**

- Near and long-term coal consumption is forecasted based on inputs such as load projections, fleet maintenance and availability schedules, coal quality and cost, environmental permit and emissions considerations, projected renewable capacity, and wholesale energy imports and exports.
- Station and system inventory targets are developed to provide reliability, insulation from short-term market volatility, and sensitivity to evolving coal production and transportation conditions. Inventories are monitored continuously.
- On a continuous basis, existing purchase commitments are compared with consumption and inventory requirements to determine additional needs.
- All qualified suppliers are invited to participate in proposals to satisfy additional or contract needs.
- Spot market solicitations are conducted on an on-going basis to supplement contract purchases.
- Contracts are awarded based on the lowest evaluated offer, considering factors such as price, quality, transportation, reliability and flexibility.
- Delivered coal volume and quality are monitored against contract commitments. Coal and freight payments are calculated based on certified scale weights and coal quality analysis meeting ASTM standards as established by ASTM International.

### **Gas**

- Near and long-term natural gas consumption is forecasted based on inputs such as load projections, commodity and emission prices, projected renewable capacity, and fleet maintenance and availability schedules.
- Physical procurement targets are developed to procure a cost effective and reliable natural gas supply.
- Over time, short-term and long-term Requests for Proposals and market solicitations are conducted with potential suppliers to procure the cost competitive, secure, and reliable natural gas supply, firm transportation, and storage capacity needed to meet forecasted gas usage.
- Short-term and spot purchases are conducted on an on-going basis to supplement term natural gas supply.
- On a continuous basis, existing purchases are compared against forecasted gas usage to ascertain additional needs.
- Natural gas transportation for the generation fleet is obtained through a mix of long term firm transportation agreements, and shorter term pipeline capacity purchases.
- A targeted percentage of the natural gas fuel price exposure is managed via a rolling 36-month structured financial natural gas hedging program.
- Through the Asset Management and Delivered Supply Agreement between Duke Energy Carolinas, LLC ("DEC") and Duke Energy Progress, LLC implemented on January 1, 2013, DEC serves as the designated Asset Manager that procures and manages the combined gas supply needs for the combined Carolinas gas fleet.

**Fuel Oil**

- No. 2 fuel oil is burned primarily for initiation of coal combustion (light-off at steam plants) and in combustion turbines (peaking assets).
- All No. 2 fuel oil is moved via pipeline to applicable terminals where it is then loaded on trucks for delivery into the Company's storage tanks. Because oil usage is highly variable, the Company relies on a combination of inventory, responsive suppliers with access to multiple terminals, and trucking agreements to manage its needs. Replenishment of No. 2 fuel oil inventories at the applicable plant facilities is done on an "as needed basis" and coordinated between fuel procurement and station personnel.
- Formal solicitations for supply may be conducted as needed with an emphasis on maintaining a network of reliable suppliers at a competitive market price in the region of our generating assets.

DUKE ENERGY PROGRESS  
Summary of Coal Purchases  
Twelve Months Ended February 2020 & 2019  
Tons

<u>Line No.</u>	<u>Month</u>	<u>Contract (Tons)</u>	<u>Net Spot Purchase and Sales (Tons)</u>	<u>Total (Tons)</u>
1	March 2019	402,153	24,070	426,223
2	April	323,887	130,272	454,159
3	May	274,199	114,353	388,552
4	June	264,904	128,425	393,329
5	July	302,124	103,008	405,132
6	August	242,562	138,879	381,441
7	September	250,947	122,036	372,983
8	October	328,185	0	328,185
9	November	423,513	12,789	436,302
10	December	388,247	0	388,247
11	January 2020	292,138	51,142	343,280
12	February	0	0	0
<b>13</b>	<b>Total (Sum L1:L12)</b>	<b>3,492,859</b>	<b>824,974</b>	<b>4,317,833</b>

<u>Line No.</u>	<u>Month</u>	<u>Contract (Tons)</u>	<u>Net Spot Purchase and Sales (Tons)</u>	<u>Total (Tons)</u>
14	March 2018	260,526	326	260,852
15	April	250,213	0	250,213
16	May	229,852	0	229,852
17	June	170,145	0	170,145
18	July	281,312	25,688	307,000
19	August	316,012	24,850	340,862
20	September	280,066	74,767	354,833
21	October	230,500	83,019	313,519
22	November	166,986	74,178	241,164
23	December	60,781	259,086	319,867
24	January 2019	148,089	170,562	318,651
25	February	314,006	25,352	339,358
<b>26</b>	<b>Total (Sum L14:L25)</b>	<b>2,708,487</b>	<b>737,827</b>	<b>3,446,316</b>

DUKE ENERGY PROGRESS  
Summary of Gas Purchases  
Twelve Months Ended February 2020 & 2019  
MBTUs

<u>Line</u> <u>No.</u>	<u>Month</u>	<u>MBTUs</u>
1	March 2019	12,831,035
2	April	12,297,990
3	May	8,937,450
4	June	12,847,001
5	July	15,401,771
6	August	15,584,187
7	September	14,570,973
8	October	13,869,892
9	November	14,862,032
10	December	13,958,980
11	January 2020	15,791,889
12	February	15,640,418
<b>13</b>	<b>Total (Sum L1:L12)</b>	<b>166,593,618</b>

<u>Line</u> <u>No.</u>	<u>Month</u>	<u>MBTUs</u>
14	March 2018	13,375,182
15	April	13,994,322
16	May	15,986,353
17	June	11,053,613
18	July	12,806,726
19	August	15,479,769
20	September	20,299,371
21	October	19,387,566
22	November	17,128,278
23	December	16,867,758
24	January 2019	14,807,040
25	February	14,345,919
<b>26</b>	<b>Total (Sum L14:L25)</b>	<b>185,531,897</b>